



## CAMPUS SERVICE & LABOR RATES

CONTACT CLIENT & EXHIBITOR SERVICES (CES) FOR A LABOR QUOTE REGARDING CHANGEOVERS AND PROVISIONING OF EQUIPMENT. COSTS BELOW INCLUDE LABOR TO PROVIDE THE SERVICE OR EQUIPMENT, INCLUDING SETUP AND BREAKDOWN. CONNECTIONS WITHIN A BOOTH TO EXHIBITOR-OWNED EQUIPMENT REQUIRE ADDITIONAL LABOR CHARGES. ON-SITE AND AFTER-HOURS CHARGES ARE ALSO EXTRA.

ELECTRICAL UTILITY BUNDLES	ADVANCED RATE	STANDARD RATE	ON-SITE RATE
1 ROPER (4 DAY)	\$95.00	\$114.00	N/A
2 WRANGLER (4 DAY)	\$104.00	\$123.00	N/A
3 RIDER (4 DAY)	\$318.00	\$365.00	N/A
4 COWBOY (4 DAY)	\$2,527.00	\$3,480.00	N/A
INTERNET & TELEPHONE UTILITIES	ADVANCED RATE	STANDARD RATE	ON-SITE RATE
WI-FI 10MBPS/10MBPS (1 DAY)*	\$200.00	\$250.00	\$300.00
WI-FI 20MBPS/20MBPS (1 DAY)*	\$400.00	\$500.00	\$600.00
WI-FI POS 10MBPS/10MBPS (1 DAY)*	\$200.00	\$250.00	\$300.00
WI-FI PRODUCTION 25MBPS/25MBPS (1 DAY)*	\$500.00	\$600.00	\$725.00
HARD-WIRED 100MBPS/100MBPS JACK SPECIFIC (1 DAY)*	\$500.00	\$600.00	\$725.00
HARD-WIRED 500MBPS/500MBPS JACK SPECIFIC (1 DAY)*	\$750.00	\$900.00	\$1,200.00
HARD-WIRED 1GB/1GB JACK SPECIFIC (1 DAY)*	\$1,000.00	\$1,200.00	\$1,400.00
STANDARD PHONE (1 DAY)	\$150.00	\$185.00	\$245.00
FORWARD PHONE (1 DAY)	\$270.00	\$335.00	\$435.00
ANALOG FAX/MODEM/CC (1 DAY)	\$150.00	\$185.00	\$245.00
POLYCOM SPEAKER PHONE (1 DAY)	\$270.00	\$335.00	\$435.00
POTS/ISND/T1 (1 DAY)	\$150.00	\$185.00	\$245.00
VOICE MAILBOX	\$35.00	\$35.00	\$35.00
LONG DISTANCE	\$35.00	\$35.00	\$35.00
CAT 5 CABLE	\$ 1.00 Per Foot	\$ 2.00 Per Foot	\$ 5.00 Per Foot

\*INTERNET SERVICES MAY ONLY BE PURCHASED BY SHOW MANAGEMENT--EXHIBITORS SHOULD COORDINATE WITH SHOW MANAGER.

LABOR & AFTER-HOURS OPERATIONS	ADVANCED RATE	STANDARD RATE	ON-SITE RATE
LABOR AV	\$80.00	\$100.00	\$120.00
LABOR AV AFTER-HOURS	\$120.00	\$150.00	\$200.00
LABOR CONVERSION	\$80.00	\$100.00	\$120.00
LABOR CONVERSION AFTER-HOURS	\$120.00	\$150.00	\$200.00
LABOR ELECTRICAL	\$80.00	\$100.00	\$120.00
LABOR ELECTRICAL AFTER-HOURS	\$120.00	\$150.00	\$200.00
LABOR IT	\$80.00	\$100.00	\$120.00
LABOR IT AFTER-HOURS	\$120.00	\$150.00	\$200.00
LABOR MANAGER ON DUTY (MOD)	\$80.00	\$80.00	\$80.00
LIGHTING AFTER-HOURS WORKLIGHT (PER HOUR)	\$25.00	\$25.00	\$25.00
LIGHTING AFTER-HOURS 50% (PER HOUR)	\$40.00	\$40.00	\$40.00
LIGHTING AFTER-HOURS 100% (PER HOUR)	\$55.00	\$55.00	\$55.00
HVAC LOAD-IN/LOAD-OUT (PER DAY)	\$100.00	\$100.00	\$100.00
HVAC AFTER-HOURS (PER HOUR)	\$100.00	\$100.00	\$100.00
HVAC ABOVE OR BELOW 72 DEGREES (PER HOUR)	\$55.00	\$55.00	\$55.00

USING PORTABLE OR CAR BATTERIES TO POWER BOOTH DISPLAYS IS NOT PERMITTED.

ELECTRICITY WILL BE TURNED ON ONE (1) HOUR BEFORE SHOW OPENING AND OFF ONE (1) HOUR AFTER SHOW CLOSING ON SHOW DAYS.

<b>ELECTRICAL UTILITIES</b>	<b>ADVANCED RATE</b>	<b>STANDARD RATE</b>	<b>ON-SITE RATE</b>
120V- 20 AMP SINGLE (4 DAY)	\$95.00	\$115.00	\$150.00
120V- 20 AMP DUAL (4 DAY)	\$100.00	\$120.00	\$160.00
120V- 20 AMP QUAD (4 DAY)	\$110.00	\$130.00	\$175.00
120V- 20 AMP SINGLE -24 HR	\$140.00	\$170.00	\$225.00
120V- 20 AMP DUAL-24 HR	\$150.00	\$180.00	\$235.00
120V- 20 AMP QUAD-24 HR	\$160.00	\$190.00	\$245.00
208V- 20 AMP (4 DAY)	\$125.00	\$135.00	\$175.00
208V- 30 AMP (4 DAY)	\$265.00	\$215.00	\$335.00
208V- 40 AMP (4 DAY)	\$315.00	\$385.00	\$495.00
208V- 50 AMP (4 DAY)	\$450.00	\$550.00	\$720.00
208V- 60 AMP (4 DAY)	\$555.00	\$695.00	\$900.00
208V- 100 AMP (4 DAY) CO SWITCH	\$755.00	\$925.00	\$1,200.00
208V- 200 AMP (4 DAY) CO SWITCH	\$1,000.00	\$1,300.00	\$1,500.00
208V- 400 AMP (4 DAY) CO SWITCH	\$2,000.00	\$2,500.00	\$3,200.00
208V- 600 AMP (4 DAY) CO SWITCH	\$2,500.00	\$3,500.00	\$4,200.00
208V- 1100 AMP (4 DAY) CO SWITCH	\$4,200.00	\$5,380.00	\$6,500.00
208V- 20 AMP -24 HR	\$165.00	\$200.00	\$270.00
208V- 30 AMP -24 HR	\$300.00	\$400.00	\$500.00
208V- 40 AMP -24 HR	\$450.00	\$550.00	\$750.00
208V- 50 AMP -24 HR	\$655.00	\$820.00	\$1,000.00
208V- 60 AMP -24 HR	\$835.00	\$1,040.00	\$1,200.00
208V- 100 AMP -24 HR CO SWITCH	\$1,115.00	\$1,400.00	\$1,825.00
208V- 200 AMP -24 HR CO SWITCH	\$1,500.00	\$2,000.00	\$2,500.00
208V- 400 AMP -24 HR CO SWITCH	\$2,500.00	\$3,500.00	\$4,500.00
208V- 600 AMP -24 HR CO SWITCH	\$2,700.00	\$4,200.00	\$5,200.00
208V- 1100 AMP -24 HR CO SWITCH	\$5,200.00	\$6,200.00	\$7,700.00
<b>ADDITIONAL ELECTRICAL UTILITIES</b>	<b>ADVANCED RATE</b>	<b>STANDARD RATE</b>	<b>ON-SITE RATE</b>
SHORE POWER HOOK-UP/DISCONNECT	\$250.00	\$250.00	\$250.00
25' ELECTRICAL WHIP	\$25.00	\$50.00	\$75.00
50' ELECTRICAL WHIP	\$50.00	\$75.00	\$100.00
ELECTRICAL PANEL W/PEN & BASE	\$150.00	\$175.00	\$200.00
CORD CAP ADAPTOR	\$25.00	\$30.00	\$45.00
3' CABLE RAMP	\$25.00	\$30.00	\$46.00
3-WAY PLUG	\$10.00	\$15.00	\$20.00
6-OUTLET STRIP	\$15.00	\$20.00	\$30.00
25' EXTENSION CORD	\$20.00	\$20.00	\$20.00
50' EXTENSION CORD	\$30.00	\$30.00	\$30.00
100' EXTENSION CORD	\$50.00	\$50.00	\$50.00
ROLL OF DUCT OR ELECTRICAL TAPE	\$5.00	\$5.00	\$5.00
ROLL OF GAFFERS TAPE	\$20.00	\$20.00	\$20.00
<b>WATER UTILITIES</b>	<b>ADVANCED RATE</b>	<b>STANDARD RATE</b>	<b>ON-SITE RATE</b>
WATER LINE W/METER (DURATION OF EVENT)	\$175.00	\$275.00	\$375.00
WATER DROP/CONNECTION	\$125.00	\$225.00	\$325.00
WATER DRAIN/DISCONNECT	\$125.00	\$225.00	\$325.00
WATER USE/FILL <200 GALLONS	\$55.00	\$65.00	\$90.00
WATER USE/FILL <400 GALLONS	\$85.00	\$105.00	\$136.00
WATER USE/FILL <600 GALLONS	\$100.00	\$125.00	\$150.00
ADDITIONAL <100 GALLONS	\$15.00	\$20.00	\$25.00